



— Agent and dealer programme

Partner application form

Please complete in block capitals and return the form by email or WhatsApp. We read every application and reply with what we can hold for you and the terms we can offer, in writing. Nothing on this form commits either side.

01 Company

Section 1 of 8

Registered company name

Trading name (if different)

Country

City

Year established

Company website

Type of business

- ☐ Used equipment dealer ☐ Importer / distributor ☐ Rental fleet ☐ Trading company
☐ Contractor buying for own use ☐ Other

02 Contact for this application

Section 2 of 8

Contact person

Position in the company

WhatsApp number (with country code)

Email

Company address

03 Your market

Section 3 of 8

Country or countries you cover

Cities, ports or regions

Years trading in used construction machinery

Do you import machines directly today?

- ☐ Yes ☐ No ☐ Occasionally

04 Machines you handle

Section 4 of 8

Brands and models you sell most

Typical unit value (USD)

Size classes you buy

- ☐ Mini · under 10 t ☐ 10–20 t ☐ 20–30 t ☐ 30–40 t ☐ 40 t and above

Units you expect to buy per month

Payment method you normally use

Units per year (estimate)



05 Your customers

Section 5 of 8

Who you sell to

☐ Contractors ☐ Rental companies ☐ Other dealers ☐ End users ☐ Government or municipal

Do you provide after-sales service or parts?

Do you have workshop or yard space?

06 Trade references

Section 6 of 8

Two references we can contact — a supplier, a forwarder or a customer who has bought from you. Please tell them we may get in touch.

REFERENCE 1	REFERENCE 2
Company	Company
Contact	Contact
Phone	Phone
Email	Email
Relationship	Relationship

07 Volume and requirements

Section 7 of 8

Port you import through

Preferred shipping term

Preferred payment method

Certification your country requires (if known)

☐ SONCAP (Nigeria) ☐ PVoC (Kenya, Tanzania, Uganda, Ghana) ☐ SABER / SASO (Saudi Arabia) ☐ None ☐ Not sure

Anything else we should know – models you cannot find, inspection you need, timescales

08 Declaration

Section 8 of 8

I confirm that the information on this form is accurate to the best of my knowledge. I understand that partner terms — pricing, stock priority and support — are agreed per partner and confirmed in writing before any order, and that no commission rate, exclusivity or delivery deadline is promised before that written agreement.

Signature

Name in block capitals

Date

How to return this form

EMAIL anhuigangyajixie168@gmail.com · WHATSAPP +8615052273039

POST No. 28 Gangkou Road, Circular Economy Demonstration Park, Cuozen Town, Feidong County, Hefei City, Anhui Province, China

NEXT We read your profile, confirm what we can supply and the terms we can offer, then put them in writing.